



AMRUTANJAN HEALTH CARE LIMITED

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STATEMENT OF STANDALONE AND CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH 2013

| SI No. | Particulars | STANDALONE | | | | | | CONSOLIDATED | |
|--------|-------------------------------------------------------------------------------------------|---------------|-------------|-------------|------------|-----------|-----------|--------------|-----------|
| | | QUARTER ENDED | | | YEAR ENDED | | | YEAR ENDED | |
| | | 31-Mar-13 | 31-Dec-12 | 31-Mar-12 | 31-Mar-13 | 31-Mar-12 | 31-Mar-13 | 31-Mar-12 | 31-Mar-12 |
| | | (unaudited) | (unaudited) | (unaudited) | (Audited) | (Audited) | (Audited) | (Audited) | |
| 1. | PART - I | | | | | | | | |
| | Gross Sales | 4,581.00 | 4,026.22 | 3,852.06 | 14,110.14 | 14,016.76 | 14,406.88 | 14,904.39 | |
| | Less : Excise Duty | 196.05 | 200.31 | 131.07 | 702.63 | 542.25 | 741.25 | 611.07 | |
| | (a) Net Sales / Income from operations | 4,384.95 | 3,825.91 | 3,720.99 | 13,407.51 | 13,474.51 | 13,665.63 | 14,293.32 | |
| | (b) Other Operating Income | 47.17 | 28.83 | 10.65 | 99.02 | 64.55 | 99.02 | 21.47 | |
| | Total Income | 4,432.12 | 3,854.74 | 3,731.64 | 13,506.53 | 13,539.06 | 13,764.65 | 14,314.79 | |
| | 2. Expenditure | | | | | | | | |
| | a. (Increase) / Decrease in Stock in Trade and work in progress | 27.77 | 25.70 | (3.80) | 58.02 | (30.46) | 97.95 | (75.61) | |
| | b. Consumption of raw & other materials | 1,672.82 | 1,361.35 | 1,510.86 | 5,480.14 | 5,338.85 | 5,598.96 | 6,043.36 | |
| | c. Purchase of Traded goods | 38.23 | 97.41 | 100.03 | 294.69 | 489.30 | 318.37 | 513.76 | |
| | d. Employee Cost | 498.33 | 547.71 | 396.64 | 1,972.63 | 1,772.83 | 2,102.86 | 1,957.63 | |
| | e. Advertisement & Selling Expenditure | 474.65 | 861.98 | 399.12 | 1,768.09 | 1,822.58 | 1,674.30 | 1,802.25 | |
| | f. Depreciation | 78.47 | 89.96 | 88.49 | 329.47 | 300.92 | 372.69 | 338.34 | |
| | g. Other Expenditure | 716.51 | 540.40 | 582.06 | 2,008.98 | 2,082.20 | 2,231.26 | 2,269.33 | |
| | Total Expenditure | 3,506.78 | 3,524.51 | 3,073.40 | 11,912.02 | 11,776.22 | 12,396.39 | 12,849.06 | |
| 3. | Profit from Operations before Other Income, Interest and Exceptional Items (1 - 2) | 925.34 | 330.23 | 658.24 | 1,594.51 | 1,762.84 | 1,368.26 | 1,465.73 | |
| 4. | Other Income | 131.07 | 98.79 | 117.97 | 426.64 | 409.10 | 427.06 | 460.51 | |
| 5. | Profit before Interest and Exceptional Items (3 + 4) | 1,056.41 | 429.02 | 776.21 | 2,021.15 | 2,171.94 | 1,795.32 | 1,926.24 | |
| 6. | Interest | 72.58 | 56.61 | 66.94 | 241.72 | 282.95 | 247.90 | 314.24 | |
| 7. | Profit after Interest but before Exceptional Items (5 - 6) | 983.83 | 372.41 | 709.27 | 1,779.43 | 1,888.99 | 1,547.42 | 1,612.00 | |
| 8. | Exceptional items | - | - | - | - | - | - | - | |
| 9. | Profit from Ordinary Activities before Tax (7 + 8) | 983.83 | 372.41 | 709.27 | 1,779.43 | 1,888.99 | 1,547.42 | 1,612.00 | |
| 10. | Tax Expense incl. Deferred Tax | 285.36 | 155.09 | 199.02 | 567.47 | 532.51 | 535.74 | 615.56 | |
| 11. | Net Profit from Ordinary Activities after Tax (9 - 10) | 698.47 | 217.32 | 510.25 | 1,211.96 | 1,356.48 | 1,011.68 | 996.44 | |
| 12. | Extraordinary Items : | - | - | (32.93) | - | (32.93) | - | (32.93) | |
| 13. | Net Profit for the Period (11 + 12) | 698.47 | 217.32 | 477.32 | 1,211.96 | 1,323.55 | 1,011.68 | 963.51 | |
| 14. | Paid-up Equity Share Capital (Face Value ₹.2 /- (₹. 10/- each) | 292.31 | 292.31 | 292.31 | 292.31 | 292.31 | 292.31 | 292.31 | |
| 15. | Reserve excluding Revaluation Reserves as per Balance Sheet of previous accounting year | | | | 8,494.73 | 7,794.61 | 7,934.39 | 7,434.55 | |
| 16. | Earnings Per Share EPS - ₹. (Not Annualised) | | | | | | | | |
| | a) Basic and diluted EPS before Extraordinary items (₹.) | 4.78 | 1.49 | 17.19 | 8.29 | 45.70 | 6.92 | 33.57 | |
| | b) Basic and diluted EPS after Extraordinary items (₹.) | 4.78 | 1.49 | 16.08 | 8.29 | 44.59 | 6.92 | 32.46 | |

| | | | | | | | | |
|---|----------------------------------------------------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|
| | PART - II | | | | | | | |
| A | Particulars of Shareholding | | | | | | | |
| 1 | Public Shareholding | | | | | | | |
| | | | | | | | | |
| | Number of Shares | 7201335 | 7201335 | 1440643 | 7201335 | 1440643 | 7201335 | 1440643 |
| | Percentage of shareholding | 49.27% | 49.27% | 49.29% | 49.27% | 49.29% | 49.27% | 49.29% |
| 2 | Promoters and Promoter Group Shareholding | | | | | | | |
| | a) Pledged / Encumbered | | | | | | | |
| | - Number of shares | NIL | NIL | NIL | NIL | NIL | NIL | NIL |
| | | | | | | | | |
| | - Percentage of shares (as a % of the total share capital of the company) | | | | | | | |
| | b) Non-encumbered | | | | | | | |
| | - Number of shares | 7413980 | 7413980 | 1482420 | 7413980 | 1482420 | 7413980 | 1482420 |
| | - Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group) | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% |
| | - Percentage of shares (as a % of the total share capital of the company) | 50.73% | 50.73% | 50.71% | 50.73% | 50.71% | 50.73% | 50.71% |

| | | | | | | | |
|------------------------------------------------|--|--|--|--|--|--|---------------------------------------------|
| B. INVESTOR COMPLAINTS | | | | | | | 3 months ended 31 st March, 2013 |
| Pending at the beginning of the quarter | | | | | | | Nil |
| Received during the quarter | | | | | | | 3 |
| Disposed off during the quarter | | | | | | | 3 |
| Remaining unresolved at the end of the quarter | | | | | | | Nil |

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors at its Meeting held on 30th May, 2013.
- Siva's Soft Drink Private Limited, a wholly owned subsidiary of the Company amalgamated with the Company under section 391-394 of the Companies Act, 1956 w.e.f the appointed date of 1st April, 2011. All necessary approvals and the Order from the Hon'ble High Court, Madras for the same were obtained during the period.
- The paid-up equity share capital of the company is 1,46,15,315 shares of ₹.2/- each as during the year the face value of the equity shares got subdivided from ₹.10 to ₹.2/- per Equity Share.
- The Board of Directors has recommended a Final Dividend of ₹.2/- per share for the Financial year ended 31st March, 2013.
- The figures for the previous quarter / period have been regrouped / reclassified wherever necessary.

| Segmentwise Revenue, Results and Capital Employed under Clause 41 of the Listing Agreement | | | | | | | ₹ in Lakhs |
|--------------------------------------------------------------------------------------------|---------------|-------------|-------------|------------|-----------|--------------|------------|
| PARTICULARS | STANDALONE | | | | | CONSOLIDATED | |
| | QUARTER ENDED | | | YEAR ENDED | | YEAR ENDED | |
| | 31-Mar-13 | 31-Dec-12 | 31-Mar-12 | 31-Mar-13 | 31-Mar-12 | 31-Mar-13 | 31-Mar-12 |
| | (unaudited) | (unaudited) | (unaudited) | (Audited) | (Audited) | (Audited) | (Audited) |
| 1 Segment Revenue | | | | | | | |
| Net Sales | | | | | | | |
| a) O T C Products | 3,542.28 | 3,600.14 | 3,157.16 | 11,432.61 | 11,476.65 | 11,432.61 | 11,476.65 |
| b) Chemicals | - | - | - | - | 25.60 | 258.12 | 844.41 |
| c) Beverages | 847.75 | 225.77 | 563.83 | 1,974.91 | 1,972.26 | 1,974.91 | 1,972.25 |
| d) Others | 47.17 | 28.83 | 10.65 | 99.02 | 64.55 | 99.02 | 21.47 |
| Total | 4,437.20 | 3,854.74 | 3,731.64 | 13,506.54 | 13,539.06 | 13,764.65 | 14,314.78 |
| Less: Inter segment revenue | | | | | | - | - |
| Sales / Income from operations | 4,437.20 | 3,854.74 | 3,731.64 | 13,506.54 | 13,539.06 | 13,764.65 | 14,314.78 |
| 2 Segment Results | | | | | | | |
| Profit/(Loss) Before Tax and Interest | | | | | | | |
| a) O T C Products | 907.26 | 449.03 | 645.28 | 2,082.28 | 2,087.12 | 2,082.28 | 2,185.64 |
| b) Chemicals | | | | | (101.21) | (225.83) | (343.26) |
| c) Beverages | 18.08 | (118.80) | 12.96 | (159.65) | 101.29 | (159.65) | 116.09 |
| d) Others | | | | (117.39) | (139.06) | (117.39) | (139.06) |
| Total | 925.34 | 330.23 | 658.24 | 1,805.24 | 1,948.14 | 1,579.41 | 1,819.41 |
| Less : i) Interest | 72.58 | 56.61 | 66.94 | 241.72 | 282.95 | 247.90 | 278.48 |
| ii) Other un-allocable expenditure net off unallocable income | (131.07) | (98.79) | (117.97) | (215.91) | (223.80) | (215.91) | (71.07) |
| Less: Exceptional items | | | | | | | |
| Add: Extraordinary Items | | | | | | | (32.93) |
| Total Profit Before Tax | 983.83 | 372.41 | 709.27 | 1,779.43 | 1,888.99 | 1,547.42 | 1,579.07 |
| 3 Capital Employed | | | | | | | |
| (Segment Assets - Segment Liabilities) | | | | | | | |
| a) O T C Products | 3,305.30 | 4,994.18 | 2,830.15 | 3,305.30 | 2,830.15 | 3,305.30 | 2,830.15 |
| b) Chemicals | - | - | - | - | - | 1,787.35 | 2,312.89 |
| c) Beverages | 1,108.02 | 1,089.94 | 490.66 | 1,108.02 | 490.66 | 1,108.02 | 490.66 |
| d) Others | 38.15 | 39.97 | 42.68 | 38.15 | 42.68 | 38.15 | 42.68 |
| Total Capital employed in segments | 4,451.47 | 6,124.09 | 3,363.49 | 4,451.47 | 3,363.49 | 6,238.82 | 5,676.38 |
| Unallocable corporate assets less corporate liabilities | 4,335.57 | 3,201.88 | 4,723.43 | 4,335.57 | 4,723.43 | 1,987.88 | 2,050.48 |
| Total Capital Employed in company | 8,787.04 | 9,325.97 | 8,086.92 | 8,787.04 | 8,086.92 | 8,226.70 | 7,726.86 |
| Notes : | | | | | | | |
| 1. STATEMENT OF ASSETS AND LIABILITIES | | | | | | | |
| PARTICULARS | | | | STANDALONE | | CONSOLIDATED | |
| | | | | YEAR ENDED | | YEAR ENDED | |
| | | | | 31-Mar-13 | 31-Mar-12 | 31-Mar-13 | 31-Mar-12 |
| A) EQUITY AND LIABILITIES | | | | | | | |
| 1) Shareholders' funds | | | | | | | |
| a)Shareholders funds | | | | 292.31 | 292.31 | 292.31 | 292.31 |
| b)Reserve and surplus | | | | 8,494.73 | 7,794.61 | 7,934.39 | 7,434.55 |
| Sub-total - Shareholders funds | | | | 8,787.04 | 8,086.92 | 8,226.70 | 7,726.86 |
| 2) Non-Current liabilities | | | | | | | |
| a) Long-term borrowings | | | | - | 611.17 | - | 611.17 |
| b) Deferred tax liabilited (net) | | | | 247.60 | 270.06 | 298.93 | 353.12 |
| c) Other Long-term Liabilities | | | | 46.14 | 43.90 | 46.14 | 43.90 |
| c) Long-term Provisions | | | | 45.17 | 20.19 | 45.17 | 20.19 |
| Sub-total - Non-Current liabilities | | | | 338.91 | 945.32 | 390.24 | 1,028.38 |
| 3) Current liabilities | | | | | | | |
| a) Short-term borrowings | | | | 1,257.54 | 1,397.25 | 1,505.64 | 1,397.25 |
| b) Trade payables | | | | 876.17 | 773.82 | 881.38 | 1,032.09 |
| c) Other current Liabilities | | | | 878.20 | 715.11 | 894.68 | 732.84 |
| d) Short-term provisions | | | | 517.12 | 503.56 | 517.12 | 503.56 |
| Sub-total - Current liabilities | | | | 3,529.03 | 3,389.74 | 3,798.82 | 3,665.74 |
| TOTAL - EQUITY AND LIABILITIES | | | | 12,654.98 | 12,421.98 | 12,415.76 | 12,420.98 |
| B) ASSETS | | | | | | | |
| 1) Non-current Assets | | | | | | | |
| a) Fixed assets | | | | 1,787.89 | 1,953.40 | 3,063.19 | 3,320.21 |
| b) Non-current investments | | | | 3,002.20 | 3,081.90 | 2,492.68 | 2,515.97 |
| c) Long-term loans and advances | | | | 1,838.17 | 2,107.03 | 258.11 | 258.11 |
| c) Other non-current assets | | | | 264.13 | 259.78 | 264.13 | 259.78 |
| Sub-total - Non-current Assets | | | | 6,892.39 | 7,402.11 | 6,078.11 | 6,354.07 |
| 2) Current assets | | | | | | | |
| a) Current investments | | | | - | 359.31 | - | 359.31 |
| b) Inventories | | | | 697.23 | 931.07 | 1,024.09 | 1,316.05 |
| c) Trade receivables | | | | 2,743.42 | 1,308.40 | 2,825.46 | 1,763.97 |
| d) Cash and cash equivalents | | | | 1,478.43 | 1,505.95 | 1,490.63 | 1,523.91 |
| e) Short-term loans and advances | | | | 683.21 | 780.02 | 837.17 | 968.55 |
| f) Other Current assets | | | | 160.30 | 135.12 | 160.30 | 135.12 |
| Sub-total - Current Assets | | | | 5,762.59 | 5,019.87 | 6,337.65 | 6,066.91 |
| TOTAL ASSETS | | | | 12,654.98 | 12,421.98 | 12,415.76 | 12,420.98 |