

## AMRUTANJAN HEALTH CARE LIMITED

REGD. OFFICE : NEW NO.103 (OLD NO. 42-45), LUZ CHURCH ROAD, IM/LAPORE, CHENNAI - 600 004.
CIN No : L24231TN1936PLC000017, email id : investors@amrutanjan.com, website : www.amrutanjan.com



]		STATEMEN	IT OF STAN	DALONE AND	CONSOLIDATE	D FINANCIAL	RESULTS FOR	THE QUARTER	AND YEAR ENDED 31ST MAR 2014						`	the parties that
													(R	s. In Lakhs)		
		STANDALONE			E	CONSOLIDATED		Segmentwise Revenue, Results and Capital Employed under Clause 41 of the Listing Agreement								
SI No.	Particulars	QUARTER ENDED YEAR ENDED				NDED	YEAR ENDED			STANDALONE					CONSOL	IDATED
		31-Mar-14	31-Mar-14 31-Dec-13 31-Mar-13		31-Mar-14 31-Mar-13		31-Mar-14 31-Mar-13		PARTICULARS	QUARTER ENDED			YEAR ENDED		YEAR ENDED	
	PART-I		(unaudited)	(unaudited)	(Audited)	(Audited)	(Audited)	(Audited)	PARTICULARS	-	31-Mar-14 31-Dec-13 31-Mar-13				04 May 44	
	Gross Sales Less : Excise Duty	4,391.28 170.06	4,289.36 229.49	4,581.00 196.05	14,440.37 688.64	14,110.14 702.63	14,746.07 705.10	14,406.88 741.25		31-Mar-14 (unaudited)		31-Mar-13 (unaudited)		31-Mar-13 (Audited)	31-Mar-14 (Audited)	31-Mar-13 (Audited)
1.	(a) Net Sales / Income from operations	4,221.22	4,059.87	4,384.95	13,751.73	13,407.51	14,040.97	13,665.63	1 Segment Revenue							
	(b) Other Operating Income Total Income	22.03 4,243.25	26.71 4,086.58	47.17 4,432.12	131.85 13,883.58	99.02 13,506.53	131.85 14,172.82	99.02 13,764.65	Net Sales a) O T C Products	3,809.84	3,888.21	3,537.20	12,330.81	11,432.60	12,330.81	11,432.60
2.	Expenditure	4,243.23	4,000.30	4,432.12	13,003.00	13,000.03	14,172.02	13,704.03	b) Chemicals	3,005.04	3,000.21		-	- 11,432.00	289.24	258.12
a.	(Increase) / Decrease in Stock in Trade and work in progress	196.53	(28.90)	27.77	(6.79)	58.02	86.52	97.95	c) Beverages	411.38	171.66	847.75	1,420.92	1,974.91	1,420.92	1,974.91
b. c.	Consumption of raw & other materials Purchase of Traded goods	1,481.29 57.11	1,434.70 87.49	1,672.82 38.23	5,123.58 293.92	5,480.14 294.69	5,306.61 307.37	5,598.96 318.37	d) Others Total	22.03 4,243.25	26.71 4,086.58	47.17 4,432.12	131.85 13,883.58	99.02 13,506.53	131.85 14,172.82	99.02 13,764.65
d.	Employee Cost	475.66	651.47	498.33	2,212.06	1,972.63	2,282.45	2,102.86	Less: Inter segment revenue		-	_			-	-
e. f.	Advertisement & Selling Expenditure Depreciation	265.30 74.32	550.01 82.23	474.65 78.47	1,651.37	1,768.09 329.47	1,665.99	1,674.30 372.69	Sales / Income from operations 2 Segment Results	4,243.25	4,086.58	4,432.12	13,883.58	13,506.53	14,172.82	13,764.65
g.	Other Expenditure	779.21	574.96	716.51	2,285.69	2,008.98	2,352.71	2,231.26	Profit/(Loss) Before Tax and Interest							
	Total Expenditure	3,329.42	3,351.96	3,506.78	11,880.05	11,912.02	12,361.71	12,396.39	a) O T C Products	1,180.84	903.53	907.26	2,620.56	2,082.28	2,620.56	2,082.28
3.	Profit from Operations before Other Income, Interest and Exceptional Items (1 - 2)	913.83	734.62	925.34	2.003.53	1.594.51	1,811,11	1.368.26	b) Chemicals c) Beverages	(61.75)	(122.23)	18.08	(282,95)	(159.65)	(175.93) (282.95)	(225.83) (159.65)
4.	Other Income	37.41	81.70	131.07	283.71	426.64	294.20	427.06	d) Others	(41.95)	(30.45)		(123.35)	(117.39)	(123.35)	(117.39)
5. 6.	Profit before Interest and Exceptional Items (3 + 4) Interest	951.24 32.81	816.32 39.25	1,056.41 72.58	2,287.24 161.90	2,021.15 241.72	2,105.31 167.27	1,795.32 247.90	Total Less:i) Interest	1,077.14 32.81	750.85 39.25	925.34 72.58	2,214.26 161.90	1,805.24 241.72	2,038.33 167.27	1,579.41 247.90
7.	Profit after Interest but before Exceptional Items (5 - 6)	918.43	777.07	983.83	2,125.34	1,779.43	1,938.04	1,547.42	ii) Other un-allocable expenditure							
8. 9.	Exceptional items Profit from Ordinary Activities before Tax (7 + 8)	918.43	- 777.07	983.83	2.125.34	- 1,779.43	1,938.04	1.547.42	net off unallocable income Less: Exceptional items	125.90	(65.47)	(131.07)	(72.98)	(215.91)	(66.98)	(215.91)
10.	Tax Expense incl Deferred Tax	918.43 288.17	268.80	285.36	2,125.34 673.03	1,779.43 567.47	1,938.04	1,547.42 535.74	Add: Extraordinary Items							
11.	Net Profit from Ordinary Activities after Tax (9 - 10)	630.26	508.27	698.47	1,452.31	1,211.96	1,244.37	1,011.68	Total Profit Before Tax	918.43	777.07	983.83	2,125.34	1,779.43	1,938.04	1,547.42
12.	Extraordinary Items : Net Profit for the Period (11 + 12)	630.26	508.27	698.47	1.452.31	1.211.96	1.244.37	1.011.68	3 Capital Employed (Segment Assets - Segment Liabilities)							
14.	Paid-up Equity Share Capital (Face Value Rs.2 /- (Rs. 2/- each)	292.31	292.31	292.31	292.31	292.31	292.31	292.31	a) O T C Products	4,336.39	4,195.36	3,305.30	4,336.39	3,305.30	4,336.39	3,305.30
15.	Reserve excluding Revaluation Reserves as per Balance Sheet of previous accounting year				9.399.87	8,494,73	8.631.59	7.934.39	b) Chemicals c) Beverages	1.059.13	1.190.67	1.108.02	1.059.13	1.108.02	1,610.23 1.059.13	1,787.35 1,108.02
16.	Earnings Per Share EPS - Rs. (Not Annualised)				5,355.07	0,454.73	0,031.05	7,534.35	d) Others	44.85	42.24	38.15	44.85	38.15	44.85	38.15
	a) Basic and diluted EPS before Extraordinary items (Rs.)	4.31 4.31	3.48 3.48	4.78 4.78	9.94	8.17 8.17	8.51 8.51	6.82	Total Capital employed in segments	5,440.37	5,428.27	4,451.47	5,440.37	4,451.47	7,050.60	6,238.82
	b) Basic and diluted EPS after Extraordinary items (Rs.)	4.31	3.40	4./0	9.94	0.17	0.51	6.82	Unallocable corporate assets less corporate liabilities	4,251.81	4,009.84	4,335.57	4,251.81	4,335.57	1,873.30	1,987.88
									Total Capital Employed in company	9,692.18	9,438.11	8,787.04	9,692.18	8,787.04	8,923.90	8,226.70
									Notes :							
									1. STATEMENT OF ASSETS AND LIABILITIES						CONSOL	
-	PART - II								PARTICU	LARS			STANDALONE YEAR ENDED		YFAR F	
Α .	Particulars of Shareholding Public Shareholding								PARTICOL	Ano			31-Mar-14	31-Mar-13	31-Mar-14	31-Mar-13
1	Table officioling								A) EQUITY AND LIABILITIES							0.1
	Number of Shares	7181770	7181770	7201335	7181770 49.14%	7201335	7181770	7201335	Shareholders' funds     a)Shareholders funds				292.31		292.31	
2	Percentage of shareholding Promoters and Promoter Group Shareholding	49.14%	49.14%	49.27%	49.14%	49.27%	49.14%	49.27%	a)Sharenoiders funds b)Reserve and surplus				9,399.87	292.31 8,494.73	8,631.59	292.31 7,934.39
	a) Pledged / Encumbered								Sub-total - Shareholders funds				9,692.18	8,787.04	8,923.90	8,226.70
	- Number of shares	NIL	Nil	NIL	NIL	NIL	NIL	NIL	Non-Current liabilities     a) Long-term borrowings							
	- Percentage of shares (as a % of the total share capital of the company)								b) Deferred tax liabilities (net)				205.62	247.60	277.59	298.93
	b) Non-encumbered - Number of shares	7433545	7433545	7413980	7433545	7413980	7433545	7413980	c) Other Long-term Liabilities d) Long-term Provisions				42.13 58.70	46.14 45.17	42.13 58.70	46.14 45.17
	Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)								, , , , , , , , , , , , , , , , , , , ,							
	Percentage of shares (as a % of the total share capital of the company)	100.00% 50.86%	100.00% 50.86%	100.00% 50.73%	100.00% 50.86%	100.00% 50.73%	100.00% 50.86%	100.00% 50.73%	Sub-total - Non-Current liabilities  3) Current liabilities				306.45	338.91	378.42	390.24
		-	-	-	-	-	-	-	a) Short-term borrowings				550.00	1,257.54	800.00	1,505.64
B. INV								3 months	b) Trade payables c) Other current Liabilities				657.91 691.59	876.17 878.20	687.34 712.44	881.38 894.68
	<del></del>							ended 31st March, 2014	d) Short-term provisions				524.84	517.12	524.84	517.12
	g at the beginning of the quarter							Nil 4	Sub-total - Current liabilities TOTAL - EQUITY AND LIABILITIES				2,424.34 12.422.97	3,529.03 12,654.98	2,724.62 12.026.94	3,798.82 12,415.76
	Received during the quarter  Disposed off during the quarter							4	B) ASSETS				12,422.97	12,654.98	12,026.94	12,415./6
	Expension of the control of the quarter NIII															
1.	The above results have been reviewed by the Audit Committee and ap	proved by the	Board of	Directors at	its Meeting h	eld on 30th	May. 2014.		a) Fixed assets b) Non-current investments				1,567.88	1,787.89	2,773.34 912.65	3,063.19 2 492 68
2.	2. The Board of Directors has recommended a Final Dividend of Rs.2.20/- per share for the Financial year ended 31st March, 2014.								c) Long-term loans and advances				1,898.95	1,838.17	258.11	258.11
3.	The figures for the previous quarter / period have been regrouped / red	d) Other non-current assets				258.04	264.13	258.04	264.13							
1	The Board of Directors at the meeting held on 7th February 2014, appr company and had obtained the approval of share holders vide postal b	Sub-total - Non-current Assets 2) Current assets				5,117.07	6,892.39	4,202.14	6,078.11							
		anot during th	o ponoa a						a) Current investments				-	-	-	-
1	Key Highlights:  1. Revenue of OTC increased by 8 %												665.68 2,386.67	697.23 2,743.42	872.29 2,497.11	1,024.09 2,825.46
<ol> <li>Roll on formats have contributed sales of Rs. 12.15 cr which is 9.34 % of total gross sales and have grown by 4.4 % from Rs. 11.64 cr.</li> </ol>									c) Trade receivables d) Cash and cash equivalents				2,386.67 3,471.13	2,743.42 1,478.43	2,497.11 3,520.95	1,490.63
3. Balms have contributed to sales of Rs. 105.15 cr which is 81 % of total gross sales and have grown by 9 % from Rs. 96.68 cr.									e) Short-term loans and advances				622.87	683.21	774.91	837.17
<ol> <li>Our Gross Margin in OTC has grown by 7.8 cr and we foresee continued strength in this area.</li> <li>Our Operating margins have grown from Rs.15.94 cr to Rs. 20.03 cr.</li> </ol>									f) Other Current assets Sub-total - Current Assets				159.55 7,305.90	160.30 5,762.59	159.54 7,824.80	160.30 6,337.65
6. Our PAT has grown by 20%.									TOTAL ASSETS				12,422.97	12,654.98	12,026.94	12,415.76
7.	The Board has recommended an increase in final dividend in view of the imp	For Amrutanjan Health Care Limited														
														,,		
														S. Sambh		
	: 30th May 2014 : Chennai												Ch	airman & Mai	naging Direct	or
riace	. One in the								1							